PROTEUM

Distributor of marine products and services across UK & Ireland

This is not a rental agreement, this is

POWER IN PARTNERSHIP

Our Power In Partnership (P.I.P.) enables customers to enjoy the benefits of an OXE diesel outboard without the financial pain. You will simply pay for the hours your vessel is active on the water.

A partnership between Proteum and our customers where we work together to maximise uptime and minimise unexpected costs. Monitoring the engine via an autonomous remote login and oil sampling at service intervals will enable us to predict potential failures, therefore rectifying them before a breakdown occurs.

OXE DIESEL

How does P.I.P. benefit the customer?

- No high value initial cost to purchase engine, simple manageable cost of ownership
- Only pay for the hours that the engine is working and earning money*
- Routine services booked in advance
- Maximise up time of the engine/boat
- The OXE diesel outboard of your choice
- Able to utilise all the benefits of the OXE diesel without the increased buy price
- Don't worry about the depreciation value
- Jointly reducing the risk of operational disruption

Power In Partnership removes any unnecessary pain of remembering those service schedules, because it remains in the hands of the Proteum team, who manage this for you.

* as long as minimum contracted hours are achieved

We will provide through life support for the OXE diesel outboard to keep you on the water for longer, so you can carry on doing what you do best.

Explain the functionality?

Remote monitoring via an online web based portal, like having an on board engineer 24/7.

Customisable online portal

Cost Benefits

Simply pay for the install kit of the engine up front and then a cost per hour used on a monthly basis, at a minimum usage of 600 hours a year. This hourly rate will cover all servicing and repairs over a 5 year or 5,000 hour period, so you can manage your overheads and time.

An example below is of a twin 200hp boat, based on 1,000 hours over a 5 year contract:

- Initial payment of £6,250 plus VAT for the rigging kit, plus first month up front based on the minimum payment £1,206 plus VAT
- An hourly rate of £18 per hour, per boat (only pay if the boat is working)
- Includes all servicing and repairs for both engines over the term of the contract (excluding travel)

For more details please contact our sales team.

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PROTEUM

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